

一、重要提示  
本年度报告摘要来自年度报告全文,为全面了解本公司的经营成果、财务状况及未来发展规划,投资者应当到证监会指定媒体仔细阅读年度报告全文。  
所有董事均已出席了审议本报告的董事会会议。  
标和统计意见提示  
□适用 √不适用  
董事会审议的报告期间利润分配预案或公积金转增股本预案  
□适用 √不适用  
公司计划不派发现金红利,不送红股,不以公积金转增股本。  
董事会会议通过的本报告期利润分配预案或公积金转增股本预案  
□适用 □不适用  
二、公司基本情况  
1.公司简介

简称	股票代码	上市交易所	注册地址	办公地址	联系电话	电子邮箱
兰州庄园牧场股份有限公司	002910.SZ	深圳证券交易所	甘肃省兰州市城关区雁滩	甘肃省兰州市城关区雁滩	0931-8753001	zhangguanyu@lanzhoumch.com.cn
联系人和联系方式	董事会秘书	证券事务代表				
姓名	张雪平	潘奕				
办公地址	甘肃省兰州市城关区雁滩601号甘肃省商会大厦B座26层	甘肃省兰州市城关区雁滩601号甘肃省商会大厦B座26层				
传真	0931-8753001	0931-8753001				
电话	0931-8753001	0931-8753001				
电子信箱	zhangguanyu@lanzhoumch.com.cn	pan@lanzhoumchmch.com.cn				

2.报告期主要业务或产品简介  
公司主要从事乳制品和乳饮料的生产、加工、销售及奶牛养殖业务。公司经营范围包括:乳制品、乳饮料、冷鲜生产、加工、销售、奶牛养殖;生物制品的研发与开发;饲料收购;自动饲喂机的销售、租赁、安装、维护、运营管理、售后服务及相关技术咨询;技术服务(依法须经批准的项目,经相关部门批准后方可开展经营活动)。  
根据中国证监会《上市公司行业分类指引(2012年修订)》,公司所属行业为“C14食品制造业”。公司所属行业“C14食品制造业”类。公司产品主要销往甘肃、青海、陕西等省为主要销售区域,并分别主要拥有“庄园牧场”、“圣湖”、“东方多鲜记”三个乳品品牌。公司产品主要包括巴氏杀菌乳、灭菌乳、调制乳、发酵乳、含乳饮料等各类液态乳产品。  
报告期内,公司的经营范围与主营业务未发生重大变化。  
3.主要会计数据和财务指标  
(1)近三年主要会计数据和财务指标  
公司是否需追溯调整或重述以前年度会计数据  
√是 □否  
追溯调整或重述原因  
会计政策变更

	2023年末	2022年末	本年比上年末增减	2021年末	2020年末
总资产	2,532,432,457.37	2,689,514,890.44	2,669,707,952.13	-5.85%	2,830,379,800.62
归属于上市公司股东的净资产	1,266,438,472.86	1,360,098,968.04	1,360,128,913.17	-6.99%	1,640,739,913.36
营业收入	955,672,655.71	1,049,876,988.11	1,049,876,988.11	-8.97%	1,021,431,341.67
归属于上市公司股东的净利润	-81,475,121.47	60,948,664.04	60,939,745.73	-253.70%	53,473,176.67
归属于上市公司股东的扣除非经常性损益后的净利润	-104,860,075.91	29,325,427.35	29,316,509.04	-457.68%	50,479,780.10
经营活动产生的现金流量净额	168,499,917.02	179,954,867.48	179,954,867.48	-10.26%	206,991,243.70
基本每股收益(元/股)	-0.42	0.28	0.28	-250.00%	0.23
稀释每股收益(元/股)	-0.42	0.28	0.28	-250.00%	0.23
加权平均净资产收益率	-4.18%	3.90%	3.90%	-10.08%	3.31%

会计政策变更的原因及会计差错更正的情况  
财政部于2022年11月30日公布了《关于印发〈企业会计准则解释第16号〉的通知》(财会〔2022〕31号,以下简称“解释第16号”),规定“关于金融工具产生的资产和负债相关的递延所得税适用初始确认豁免的会计处理”。  
该内容自2023年1月1日起施行。根据上述会计准则变更的有关要求,公司对原采用的相关会计政策进行相应变更。  
(2) 分季度主要会计数据

	第一季度	第二季度	第三季度	第四季度
营业收入	250,199,013.12	230,782,004.94	233,890,775.74	240,850,961.91
归属于上市公司股东的净利润	6,326,870.76	-26,496,136.74	2,699,642.81	-64,011,498.30
归属于上市公司股东的扣除非经常性损益的净利润	4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27
经营活动产生的现金流量净额	40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56

上述财务指标或其总数是否与公司已披露季度报告、半年度报告相关财务指标存在重大差异  
□是 √否

2020年12月31日						
报告期末普通股股东总数	报告期末表决权恢复的优先股股东总数	报告期末表决权恢复的优先股股东总数	报告期末表决权恢复的优先股股东总数	报告期末表决权恢复的优先股股东总数	报告期末表决权恢复的优先股股东总数	报告期末表决权恢复的优先股股东总数
3,632,870.76	-26,496,136.74	2,699,642.81	-64,011,498.30	2,699,642.81	-64,011,498.30	-64,011,498.30
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,090.27
4,045,396.82	-28,176,753.67	-15,277,628.79	-65,451,090.27	-15,277,628.79	-65,451,090.27	-65,451,090.27
40,599,201.35	55,549,468.26	-568,085.15	65,619,332.56	55,549,468.26	-568,085.15	-65,451,0